Heavy-duty software demo scorecard

Use one sheet per vendor. Bring a de-identified estimate, supplement and two unit records.

Vendor / product

Reviewed by

Date

Mark must-haves before the demo. Score each test after your team tries it.

2 = completed in the product 1 = needed a manual step or another tool 0 = could not show it

1. Estimate and supplement

☐ Must-have **Score (0-2)**

Import both versions. Find the revised line, unit ID, and latest total on the original RO.

What happened? Who owns any workaround?

2. Tractor and trailer

☐ Must-have **Score (0-2)**

Link both ROs to the incident. Release the tractor while the trailer stays open.
Show the separate photos, status, payer and invoice for each unit.

What happened? Who owns any workaround?

3. Labor hours and large-unit space

☐ Must-have **Score (0-2)**

Try booking six hours for Tuesday with eight hours free and the only large-unit space occupied.
Move the current tractor's promised delivery and recheck the first workable start date.

What happened? Who owns any workaround?

Decision and follow-up

Total (0-6)

Any unmet must-have?

Monthly price / location

Connector, setup or feature charges; action owner and due date